

| Standish Business Survey | | | |
|--|--------------------------|----------------|----------------|
| 1. How long has your business been in existence? | | | |
| Answer Options | Response Average | Response Total | Response Count |
| Years | 28 | 1344 | 48 |
| | <i>answered question</i> | | 48 |
| | <i>skipped question</i> | | 1 |
| | | | |
| | | | |
| Number | Years | | |
| 1 | 27 | | |
| 2 | 49 | | |
| 3 | 150 | | |
| 4 | 5 | | |
| 5 | 37 | | |
| 6 | 3 | | |
| 7 | 17 | | |
| 8 | 1 | | |
| 9 | 14 | | |
| 10 | 10 | | |
| 11 | 2 | | |
| 12 | 30 | | |
| 13 | 28 | | |
| 14 | 10 | | |
| 15 | 33 | | |
| 16 | 29 | | |
| 17 | 15 | | |
| 18 | 22 | | |
| 19 | 9 | | |
| 20 | 12 | | |
| 21 | 30 | | |
| 22 | 2 | | |
| 23 | 8 | | |
| 24 | 10 | | |
| 25 | 40 | | |
| 26 | 102 | | |
| 27 | 34 | | |
| 28 | 75 | | |
| 29 | 16 | | |
| 30 | 14 | | |
| 31 | 1 | | |
| 32 | 17 | | |
| 33 | 13 | | |
| 34 | 1 | | |
| 35 | 10 | | |
| 36 | 30 | | |
| 37 | 19 | | |
| 38 | 32 | | |
| 39 | 30 | | |
| 40 | 7 | | |
| 41 | 26 | | |
| 42 | 20 | | |
| 43 | 2 | | |
| 44 | 28 | | |
| 45 | 10 | | |
| 46 | 236 | | |
| 47 | 13 | | |
| 48 | 15 | | |

| Standish Business Survey | | |
|--|------------------|----------------|
| 1a. Has your business always been in Standish? | | |
| Answer Options | Response Percent | Response Count |
| Yes | 66.7% | 32 |
| No | 33.3% | 16 |
| Why did you choose Standish? | | 38 |
| <i>answered question</i> | | 48 |
| <i>skipped question</i> | | 1 |

| Number | Why did you choose Standish? |
|--------|---|
| 1 | Location of original business |
| 2 | Bought existing business |
| 3 | Sebago Lake |
| 4 | Better location in reference to my territory |
| 5 | Because this is where we live and it is so beautiful and quiet. What a wonderful place for my children to grow up too, and low crime. |
| 6 | Was working here prior, and my clients are here. |
| 7 | Closer to home- live in Standish. |
| 8 | Lived here and grew up here |
| 9 | Area was under-served for chiropractic care. |
| 10 | I live in Standish |
| 11 | Purchased previous business |
| 12 | Good location-growing businesses |
| 13 | When the dot changed sebago lake village. The town was very supportive to the changes i had to make. |
| 14 | Lease was available and have always lived here |
| 15 | Location, and property taxes are lower state road access |
| 16 | Quality of life |
| 17 | Location |
| 18 | I married and came to live here |
| 19 | Purchased bldg & moved here |
| 20 | I was born here. |
| 21 | Like area and the town seemed friendly and welcoming. |
| 22 | Location |
| 23 | Location/proximity to Portland |
| 24 | Least overhead |
| 25 | Growth opportunities |
| 26 | It's an acquired practice; formerly Dr. Rusell Ramolious practice |
| 27 | I bought an existing business that had been in Standish for about 12 years |
| 28 | Processed ir here 17 years ago |
| 29 | We liked the location of the store. |
| 30 | I don't know. |
| 31 | We moved into Standish, we are an in home business |
| 32 | Hometown *Many years |
| 33 | Lifelong Resident |
| 34 | Convenient location (close to my home and customers) |
| 35 | Previous location of business & i live here in standish. |
| 36 | I live here. |
| 37 | I own property here and it was a way to lower overhead |
| 38 | For location, visibilty and traffic flow |

Standish Business Survey

2. In the last five years have you obtained an approval from the Town for your business?

| Answer Options | Response Percent | Response Count |
|--------------------------|------------------|----------------|
| Yes | 51.2% | 22 |
| No | 48.8% | 21 |
| <i>answered question</i> | | 43 |
| <i>skipped question</i> | | 6 |

| Standish Business Survey | | |
|---|-------------------------|-----------------------|
| 2b. If Yes, how satisfied were you with the process? | | |
| Answer Options | Response Percent | Response Count |
| Very Satisfied | 31.8% | 7 |
| Satisfied | 45.5% | 10 |
| Unsatisfied | 4.5% | 1 |
| Very Unsatisfied | 18.2% | 4 |
| Please explain | | 16 |
| <i>answered question</i> | | 22 |
| <i>skipped question</i> | | 27 |

| Number | Please explain |
|---------------|--|
| 1 | Approval was denied. |
| 2 | I work out of my home and car mostly, but I never have clients come here. I go to my clients. It's an accounting business, where I consult small businesses on their bookkeeping and finances. I have no signs up or anything promoting my business at my home. |
| 3 | Change location and name. |
| 4 | The only issues have been personal issues between landlord and fire marshall-also fire marshall possibly disguised our business with another existing business. |
| 5 | Tried to get a DOT sign once and was given the runaround even though many already existed in town, but was told ordinance at the time did not allow them. |
| 6 | Meeting in front of the board, in my circumstance went well, was quick. I have heard of other new businesses' that had more steps to accomplish. |
| 7 | Only temporary sign approval. Would love approval to split garage and home, we are in town and have 2.7 acres. previous owner was refused. |
| 8 | I thought that the planning board handled everything professionally and in timely manner. |
| 9 | Inspection was done in a timely manner. I was able to open my target date. |
| 10 | I finally got the building permit! |
| 11 | Building permits to replace older buildings- |
| 12 | Corporate office handled the majority of initial planning and approvals. |
| 13 | We had to jump through a lot of hoops to get site plan approval, etc prior to constructing a new building in 2004. |
| 14 | 1. Purchased property based on existing approvals. Rule changed expiring those approval within 2 weeks of my purchase. 2. I was told that on an existing permit that I could renew by paying the fee. When I tried it was denied. 3. Town planner blocks review by PB until you change things to meet his opinions, not based on ordinance, but by his opinions. |
| 15 | Like most small town government, they approve what they want and make it economically impossible for things they don't want. |
| 16 | Conflicting information from town officials and process. Zoning limitations prohibits exposure. Zoning rules and regulations that exceed reasonable expectations of the population. Rules are not business friendly and are targeted to avoid change and progress. |

| Standish Business Survey | | |
|---|-------------------------|-----------------------|
| 3. What business challenges are you experiencing? (Check ALL that apply) | | |
| Answer Options | Response Percent | Response Count |
| Financing | 12.5% | 5 |
| Personnel Costs | 27.5% | 11 |
| Utility Costs/Availability | 32.5% | 13 |
| In-Town Competition | 20.0% | 8 |
| Shipping/Transportation | 12.5% | 5 |
| Difficulty Retaining | 12.5% | 5 |
| Other Insurance Costs (Not Health) | 30.0% | 12 |
| Shop Lifting/Theft | 12.5% | 5 |
| Vandalism | 5.0% | 2 |
| Product Costs/Availability | 17.5% | 7 |
| Out-Of-Town Competition | 27.5% | 11 |
| Difficulty Recruiting | 10.0% | 4 |
| Health Insurance Costs | 57.5% | 23 |
| Others (please specify): | | 14 |
| <i>answered question</i> | | 40 |
| <i>skipped question</i> | | 9 |

| Number | Others (please specify): |
|---------------|---|
| 1 | None at this point. It is a low overhead business. |
| 2 | Phone costs are outrageous for small business |
| 3 | OTHER: better avenues for community awareness/ educations |
| 4 | n/a |
| 5 | I work out of my home |
| 6 | Can't afford health insurance for help. |
| 7 | Need to get zoning changed to expand |
| 8 | Cost of doing business with the state. |
| 9 | Fuel cost is our biggest problem. |
| 10 | Fire Dept, Inspections based on opinion, not ordinance. |
| 11 | It is impossible to get a small business loan, and utilities are outrageous |
| 12 | Real estate has none of the above. Just bad press syndorome |
| 13 | *The value of the US dollar. We haven't raised prices in 10 years and health insurance costs 18%/year |
| 14 | Signage and other zoning issues |

| Standish Business Survey | | | |
|--|------------------|----------------|----------------|
| 4a. How many employees did your business have in 2007, including owners, who work in the business? | | | |
| Answer Options | Response Average | Response Total | Response Count |
| Highest #, Full-time (32 hrs) | 10.9 | 523 | 48 |
| Highest #, Part-time | 3.8 | 103 | 27 |
| Lowest #, Full-time (32 hrs) | 10.4 | 302 | 29 |
| Lowest #, Part-time | 2.5 | 54 | 22 |
| <i>answered question</i> | | | |
| <i>skipped question</i> | | | 1 |

| Number | Highest #, Full-time (32 hrs) | Highest #, Part-time | Lowest #, Full-time (32 hrs) | Lowest #, Part-time |
|--------|-------------------------------|----------------------|------------------------------|---------------------|
| 1 | 55 | 3 | 5 | 0 |
| 2 | 5 | | | |
| 3 | 2 | 1 | 2 | 1 |
| 4 | 2 | 1 | | |
| 5 | 0 | 0 | 0 | 0 |
| 6 | 2 | 1 | | |
| 7 | 2 | 2 | | |
| 8 | 1 | 1 | | |
| 9 | 3 | 0 | 2 | 1 |
| 10 | 1 | 3 | 1 | 2 |
| 11 | 34 | | | |
| 12 | 2 | 1 | 2 | 1 |
| 13 | 3 | | | |
| 14 | 15 | 1 | 15 | 1 |
| 15 | 159 | 10 | 151 | 8 |
| 16 | 4 | 3 | 3 | 3 |
| 17 | 1 | 7 | 1 | 6 |
| 18 | 3 | | 1 | |
| 19 | 36 | 2 | 26 | 0 |
| 20 | 1 | | | |
| 21 | 3 | | 2 | |
| 22 | 1 | | | |
| 23 | 18 | | 9 | |
| 24 | 3 | | | |
| 25 | 16 | 11 | 2 | 2 |
| 26 | 7 | | 7 | |
| 27 | 30 | 6 | 24 | 2 |
| 28 | 3 | 4 | | |
| 29 | 1 | | | |
| 30 | 5 | | 5 | |
| 31 | 4 | | | |
| 32 | 4 | | 4 | |
| 33 | 7 | | | 1 |
| 34 | 10 | 7 | 9 | 5 |
| 35 | 8 | 5 | 8 | 1 |
| 36 | 2 | 8 | 2 | 6 |
| 37 | 6 | | 6 | |
| 38 | 2 | 4 | 2 | 4 |
| 39 | 2 | 1 | | |
| 40 | 29 | | | |
| 41 | 3 | | | |
| 42 | 7 | 7 | 4 | 0 |
| 43 | 2 | | 2 | |
| 44 | 4 | | | |
| 45 | 1 | | | |
| 46 | 7 | 6 | 4 | 3 |
| 47 | 5 | 6 | 3 | 6 |
| 48 | 2 | 2 | 0 | 1 |

Standish Business Survey

4b. Is this more, less, or the same number of employees as in 2006:

| Answer Options | Response Percent | Response Count |
|--------------------------|------------------|----------------|
| More | 17.5% | 7 |
| Less | 17.5% | 7 |
| About the same | 65.0% | 26 |
| <i>answered question</i> | | 40 |
| <i>skipped question</i> | | |

Standish Business Survey

5. What benefits do you offer to your employees? (Check ALL that apply)

| Answer Options | Full-time | Part-time | Response Count |
|--|-----------|-----------|----------------|
| Health care | 22 | 7 | 22 |
| Paid Holidays | 28 | 11 | 29 |
| Sick Days | 22 | 8 | 23 |
| Dental / Eye Care | 10 | 2 | 10 |
| Disability | 11 | 4 | |
| Vacation Days | 29 | 12 | 32 |
| Tuition Reimbursement | 10 | 3 | |
| Retirement / IRA / 401K etc | 15 | 1 | 15 |
| Other (please specify all other types) | | | 12 |
| <i>answered question</i> | | | 35 |
| <i>skipped question</i> | | | 14 |

| Number | Other (please specify all other types) |
|--------|--|
| 1 | in house discounts for food and products |
| 2 | N/A- both owners |
| 3 | chiropractic care |
| 4 | life ltd; vol-accident |
| 5 | discounts for both part time and full time |
| 6 | aflac |
| 7 | booth rental |
| 8 | Employee Discounts; Sick Days |
| 9 | comp time |
| 10 | vehicle loans/mortgage ownership |
| 11 | 50% company match |
| 12 | Do not provide benefits |

Standish Business Survey

6. Do you have plans to expand or reduce your business operations in the near future?
(Mark ONE)

| Answer Options | Response Percent | Response Count |
|---|------------------|----------------|
| I plan to expand products/services or square footage in Standish. | 27.7% | 13 |
| I plan to reduce products/services or square footage in Standish. | 4.3% | 2 |
| I plan to expand products/services or square footage at a | 2.1% | 1 |
| I don't have any plans for changes at this time. | 66.0% | 31 |
| <i>answered question</i> | | |
| <i>skipped question</i> | | 2 |

Standish Business Survey

7. How likely would you be to use the following types of business assistance? (circle ONE for each)

| Answer Options | Definitely Use | Probably Use | Probably Not Use | Definitely Not Use | Response Count |
|--|----------------|--------------|------------------|--------------------|----------------|
| Business Development / Marketing Assistance | 4 | 13 | 14 | 9 | 40 |
| Financial Planning | 1 | 7 | 16 | 14 | 38 |
| Low Interest Business Loan | 8 | 16 | 9 | 8 | 41 |
| Low Interest Building / Facade Improvement Loan or | 5 | 11 | 12 | 11 | 39 |
| Business Sign Improvement Loan or Grant (if meets | 4 | 14 | | 9 | 38 |
| Permitting & Zoning | 8 | 3 | 19 | 10 | 40 |
| Do you have other types of assistance to suggest that you would use? | | | | | 2 |
| <i>answered question</i> | | | | | 43 |
| <i>skipped question</i> | | | | | 6 |

| Number | Do you have other types of assistance to suggest that you would use? |
|--------|--|
| 1 | These are not the jobs of goverment |
| 2 | Hardscaping assistance and program |

| Standish Business Survey | | |
|---|-------------------------|-----------------------|
| 8. Where is your major competition located? (check ALL that apply) | | |
| Answer Options | Response Percent | Response Count |
| Within Standish | 43.5% | 20 |
| Windham or Gorham | 54.3% | 25 |
| Other Greater Portland town | 41.3% | 19 |
| Outside Greater Portland, In | 21.7% | 10 |
| Outside of Maine, In New | 13.0% | 6 |
| Outside of Maine, Not New | 6.5% | 3 |
| Outside the US | 0.0% | 0 |
| Internet / Online | 6.5% | 3 |
| Other (please specify) | | 6 |
| <i>answered question</i> | | 46 |
| <i>skipped question</i> | | 3 |

| Number | Other (please specify) |
|---------------|--|
| 1 | Biddeford |
| 2 | Cornish |
| 3 | 6 hairshops within 1 mile |
| 4 | Buxton |
| 5 | unknown |
| 6 | n/a strong costumer base and referrals |

| Standish Business Survey | | |
|--|-------------------------|-----------------------|
| 9. What is the main competitive edge of your business? (Mark ONE) | | |
| Answer Options | Response Percent | Response Count |
| Location | 21.3% | 10 |
| Hours | 0.0% | 0 |
| Customer Service | 42.6% | 20 |
| Warranty | 0.0% | 0 |
| Quality | 19.1% | 9 |
| Selection | 2.1% | 1 |
| Price | 10.6% | 5 |
| Other | 4.3% | 2 |
| Other (please specify) | | 18 |
| <i>answered question</i> | | 47 |
| <i>skipped question</i> | | 2 |

| Number | Other (please specify) |
|---------------|-------------------------------------|
| 1 | quality |
| 2 | hours, warranty, customer service, |
| 3 | customer service |
| 4 | quality, warranty, price, selection |
| 5 | Customer Service |
| 6 | Quality |
| 7 | Customer service; Quality |
| 8 | Quality; Price; Hours |
| 9 | Hours |
| 10 | Customer Service; Quality |
| 11 | Customer Service; Quality; Price |
| 12 | experience |
| 13 | Quality |
| 14 | Quality; Price |
| 15 | Quality |
| 16 | Quality |
| 17 | Experience |
| 18 | Patents and copyrights. |

Standish Business Survey

10. Relative to other businesses in your trade, what price point do you target? (Mark ONE)

| Answer Options | Response Percent | Response Count |
|--------------------------|------------------|----------------|
| Low-end of the market | 8.9% | 4 |
| Mid-range market | 80.0% | 36 |
| High-end market | 11.1% | 5 |
| <i>answered question</i> | | 45 |
| <i>skipped question</i> | | |

Standish Business Survey

11a. Please describe the target customer by gender to your business.
(Mark ONE as your target)

| Answer Options | Response Percent | Response Count |
|-------------------------------|------------------|----------------|
| Male | 4.7% | 2 |
| Female | 4.7% | 2 |
| No Specific Gender Difference | 90.7% | 39 |
| <i>answered question</i> | | 43 |
| <i>skipped question</i> | | |

Standish Business Survey

11b. Please describe the target customer by age to your business.
(Mark ALL that apply as your target)

| Answer Options | Response Percent | Response Count |
|--------------------------|------------------|----------------|
| Under 18 | 26.2% | 11 |
| 18-24 | 35.7% | 15 |
| 25-44 | 57.1% | 24 |
| 45-54 | 69.0% | 29 |
| 55-64 | 57.1% | |
| Over 64 | 40.5% | 17 |
| None | 31.0% | |
| <i>answered question</i> | | 42 |
| <i>skipped question</i> | | 7 |

| Standish Business Survey | | |
|--|------------------|----------------|
| 12. What five types of in-town businesses would best complement your business (as a customer of yours or as a supplier)? (Specify up to 5 businesses by TYPE, or by specific NAME if they exist now) | | |
| Answer Options | Response Percent | Response Count |
| 1 | 100.0% | 31 |
| 2 | 90.3% | 28 |
| 3 | 64.5% | 20 |
| 4 | 32.3% | 10 |
| 5 | 16.1% | 5 |
| <i>answered question</i> | | 31 |
| <i>skipped question</i> | | 18 |

| Number | 1. | 2. | 3. | 4. | 5. |
|--------|--|--|---|---|--|
| 1 | sam's club/ warehouse store | commercial hardware store/Lowes-Home-Depot | commercial plumbing store/ Portland Plastic | drive through car wash | |
| 2 | real estate agent | cpa | attorney | | |
| 3 | Office Supply Store | Listing of Small Business | | | |
| 4 | Restaraunt | Manufactuarng | Retail | | |
| 5 | Corporate Offices | Physical Therapist | Gym | | |
| 6 | Lawyer | Accountant and Referrals | Any Large Employer | | |
| 7 | Accupuncturist | Health Food Store | Dance Studio | Gym/Health Club | |
| 8 | high end housing | Manufacturing - any type | | | |
| 9 | retail | | | | |
| 10 | motel | nice restraurant | dry cleaners | quilt shop | gift shop |
| 11 | parts stores | restraurant-diner | more retail businesses | | |
| 12 | pipe supply store | construction supply store | | | |
| 13 | beauty supplies | factory | | | |
| 14 | large insurance companys | banks | large firms | | |
| 15 | Two Trails Garage | Standish Hardware | Standish AutoParts | Jameson Energy | Hannafords |
| 16 | Car Quest | Fuel | | | |
| 17 | Welding Shop | Detail Shop | Parts Store | | |
| 18 | Paint Shop/Copying | Natural Food Store | Restaurant- mid to high end | Cleaner- dry cleaner | Local store that carries out town newspapers |
| 19 | Real Estate Brokers | Accountants/CPA's | Attorneys | | |
| 20 | ANY | | | | |
| 21 | Staples | Decent Restaurant | | | |
| 22 | Pet Boarding Facility | Pet Grooming | | | |
| 23 | Home Owners | Conractors | | | |
| 24 | Retail | Manufacturing | Real Estate Offices | Books | |
| 25 | A New Town Government | " | " | " | " |
| 26 | More Retail Stores will help all residents and business owners | | | | |
| 27 | Heating Oil/ Bulk Fuel | Retail Space | Office Space | Equipment Sales/ Construction | Autosales (new) |
| 28 | Corporate Offices | | | | |
| 29 | Catalog Company | Printer | Stitcher | Prototype Mfg. | |
| 30 | Town Hall | Garages (automotive business) | Honeywell | | |
| 31 | Stand alone Drugstore | Restaurant | More retail in Colonial Market | Specialty shops, ice cream, bakery, candy | |

Standish Business Survey

13. From which three areas does your business draw the most customers? (Please rank them 1-2-3 with 1 being the top area from which you draw customers.)

| Answer Options | 1 | 2 | 3 | Rating Average | Response Count |
|--------------------------------|----|----|----|----------------|----------------|
| Within Standish | 25 | 6 | 2 | 0 | 33 |
| Windham and/or Gorham | 1 | 20 | 7 | 0 | 28 |
| Other Greater Portland town | 8 | 3 | 13 | 0 | 24 |
| Outside Greater Portland, in | 7 | 5 | 6 | 0 | 18 |
| Outside of Maine, in New | 3 | 1 | | 0 | 7 |
| Outside of Maine, not New | 1 | 0 | 1 | 0 | 2 |
| Outside the US | 0 | 0 | | 0 | 0 |
| Internet / Online | 0 | 0 | 2 | 0 | 2 |
| Other | 0 | 2 | 1 | 0 | 3 |
| Other (please specify ranking) | | | | | 5 |
| <i>answered question</i> | | | | | 45 |
| <i>skipped question</i> | | | | | 4 |

| Number | Other (please specify ranking) |
|--------|---|
| 1 | fleet maintence(business) |
| 2 | marked within standish and windham or gorham with a check |
| 3 | Limington, Baldwin |
| 4 | Buxton |
| 5 | Limington, Baldwin, Buxton |

Standish Business Survey

14. How many customers/clients visit your place of business per week? (What is your average weekly foot traffic?)

| Answer Options | Response Percent | Response Count |
|---|------------------|----------------|
| None - all business is done via phone, Internet, etc. | 20.5% | 9 |
| Less than 100 | 50.0% | 22 |
| 100-500 | 18.2% | 8 |
| 500-1000 | 6.8% | 3 |
| Over 1000 | 4.5% | |
| <i>answered question</i> | | 44 |
| <i>skipped question</i> | | |

Standish Business Survey

15. Which of the following advertising media do you use?
(Check ALL that apply)

| Answer Options | Response Percent | Response Count |
|------------------------------|------------------|----------------|
| Newspapers | 38.3% | 18 |
| Magazines | 12.8% | 6 |
| Radio | 17.0% | 8 |
| Television | 8.5% | 4 |
| Direct Mail/Catalogs | 23.4% | 11 |
| Window Displays | 23.4% | 11 |
| Internet | 38.3% | 18 |
| Local Service Organizations | 14.9% | 7 |
| Sponsorships | 19.1% | 9 |
| E-mail newsletters/bulletins | 17.0% | 8 |
| Yellow Pages | 40.4% | 19 |
| Word of mouth | 85.1% | 40 |
| Other (please specify) | 6.4% | 3 |
| <i>answered question</i> | | 47 |
| <i>skipped question</i> | | 2 |

| Number | Other (please specify) |
|--------|---|
| 1 | camping shows, camping membership brochures (MEC) |
| 2 | NONE |
| 3 | referred by existing costumers |

Standish Business Survey

16. Would you and/or any of your employees be interested in volunteering for any of the following activities or programs if they existed?

| Answer Options | Response Percent | Response Count |
|--|------------------|----------------|
| Business Retention Team (free, confidential business to business mentoring) | 40.0% | 8 |
| Downtown Clean-ups | 40.0% | 8 |
| Economic Development Committee (business recruitment and retention activities) | 35.0% | 7 |
| Village Improvement Committee (activities related to creating and improving the physical infrastructure, attractiveness and image of the | 55.0% | 11 |
| Promotion Committee (events and activities to promote the Village as a destination) | 25.0% | |
| <i>answered question</i> | | 20 |
| <i>skipped question</i> | | |

Standish Business Survey

17. Does your business own or rent the space in which you are located?

| Answer Options | Response Percent | Response Count |
|--------------------------|------------------|----------------|
| Own | 60.0% | 27 |
| Rent | 40.0% | 18 |
| <i>answered question</i> | | 45 |
| <i>skipped question</i> | | 4 |

| Standish Business Survey | |
|---|-----------------------|
| 18a. What additional information should the Standish Economic Development Committee know in order to better understand the business climate in town? | |
| Answer Options | Response Count |
| | 16 |
| | 16 |
| | 33 |

| Number | Response Text |
|---------------|---|
| 1 | Better traffic flow and neatness on the Main street (rt 25) is appealing to my business driving through to go to me. Gives then a warm welcoming feeling to their vacation destination. |
| 2 | A plan 5-10 year for acceptable business for zoning and what types need to be attracted/who will solicitate for out of state or European companies to locate here we |
| 3 | We are a General Contractor. The majority of our business is gained thru a bidding process. We do not advertise/promote. |
| 4 | Our road is a mess. Our equipment is taking a beating getting it in and out of the road. You have to really drive on the road to appreciate it. Lugnuts and apces have broken out of our trucks going 5 miles an hour down our street. |
| 5 | Your/our problem is simple-one party state govt for 40 years. Resulting in nearly all mfa. To leave maine. Second problem is taxes + state spending enabling the welfare types. -if you terminate welfare people will work -if you stop taxing business it will strive + stay here. |
| 6 | marketing |
| 7 | encourage local landlords to make rental space attractive + worth a starting a new business |
| 8 | I personally feel standish is not welcoming business-EPA standards Im for totally-but some business has to start out small, not with side walks etc. |
| 9 | I wish the town had notified me about [a similar business] opening beside me. |
| 10 | We are a Mercy Hostpial owned physican practice |
| 11 | rent and own. |
| 12 | What are you going to do with the lot at the corner of Moody Road and Northeast Road (Rt. 35) |
| 13 | The economy regulates my business. |
| 14 | Too many of the same type of businesses opening in small area. Keep Letting more of the same businesses open in small area creates a harder time for each small business owner. |
| 15 | Not personally speaking, but from what I have heard from local people, the reputation is that the town works harder to not encourage local business than to encourage it. |
| 16 | Let the laws of supply and demand work in a free and competitive market |

| Standish Business Survey | |
|--|-----------------------|
| 18b. How could this committee best serve you and your business? | |
| Answer Options | Response Count |
| | 12 |
| | 12 |
| | 37 |

| Number | Response Text |
|---------------|---|
| 1 | By keeping Standish as welcoming as possible for my families driving from far away. It also helps them to feel safe using the local business when we suggest them. |
| 2 | Make me aware of other small businesses and of upcoming business events; programs to help small businesses so we can continue to stay and live here. Plus, I have clients |
| 3 | What do we want this town to look like or be in 10 years from now. And make it happen- support local business. |
| 4 | Offer free advertising for local businesses |
| 5 | Access to Route 25 from Farm Rd. difficult- challenging and dangerous at times. |
| 6 | Keeping taxes low, zoning for expansion. |
| 7 | Town center needs to be developed along with parking/side walks. Bus/train service to Portland needed as well. Also help identifying pockets of money and non profit enterprises. |
| 8 | Keep out box stores. |
| 9 | Allow new business, ease up on zoning laws, be more friendly at planning boards. If you really want more development, people in surrounding companies need to believe they can safely make an investment in this town! To date, thats not the case. |
| 10 | Develop a go between committee to assist with problem interaction with the Town Department with an emphasis being for the applicant. |
| 11 | By replacing council members who seek personal agenda rather than town desire. |
| 12 | We have a plethora of interesting new product designs in the works and could use an introduction into St. Joseph's for some bright students to help with market evaluation. |

Standish Business Survey

19. How strongly do you agree or disagree with the following statements? (select ONE answer for each)

| Answer Options | Strongly Agree | Somewhat Agree | Somewhat Disagree | Strongly Disagree | Not Applicable | Response Count |
|--|----------------|----------------|-------------------|-------------------|----------------|----------------|
| a. I am satisfied with local public safety – fire, | 28 | 16 | 1 | 1 | 1 | 47 |
| b. I am satisfied with local waste management services. | 18 | 12 | 4 | 3 | 9 | 46 |
| c. I am satisfied with overall local municipal services. | 22 | 18 | 3 | 2 | 2 | 47 |
| d. I am satisfied with current Internet services available. | 10 | 20 | 8 | 4 | 4 | 46 |
| e. I am satisfied with current telephone services. | 9 | 18 | | 13 | 0 | 46 |
| f. I am satisfied with the level of local taxation. | 9 | 23 | 7 | 4 | 4 | 47 |
| g. I am satisfied with the local ordinances & regulations. | 7 | 24 | | 6 | 2 | 44 |
| h. I am satisfied with public water service. | 15 | 10 | 6 | 4 | 10 | 45 |
| i. I am satisfied with public sewer. | 6 | 5 | 1 | 4 | 25 | 41 |
| Comments? Please add the letter (a, b, c, ...) to which a comment applies. | | | | | | 18 |
| <i>answered question</i> | | | | | | 47 |
| <i>skipped question</i> | | | | | | 2 |

| Number | Comments? Please add the letter (a, b, c, ...) to which a comment applies. |
|--------|---|
| 1 | h. Not sure yet, but so far we are happy with the local ordinances. i. We have our own. |
| 2 | a. Cost is a factor for upgrades and can take time. There needs to be understanding and long term plan. g. Too undefined in some areas, making it restrictive and open to personal options. |
| 3 | c. Too much politics. d. Due to phone company and internet- it is too expensive. e. Use cell phones as it is less expensive. |
| 4 | Do business with town-highly concerned FD+EMS etc Some yards have too many unregistered vehicles. |

| | |
|----|---|
| 5 | Standish taxes are good compared to other towns; state taxes are the real burden |
| 6 | have light bulbs that need to be disposed of. |
| 7 | i. to me |
| 8 | b. curbside pickup would reduce amount of traffic going to/from transfer station. d. Fairpoint is a terrible service provider. e. We need to get rid of the monopoly that Fairpoint currently enjoys. |
| 9 | a. Extremely pleased with local safety. Especially Sheriff Pettengill |
| 10 | h. Not happy about them taking over the lake! |
| 11 | e. Very bad customer service, and service and they want to buy Verizon- imagine that! h. Bad Attitude! Nothing you can do, they shut your water off. |
| 12 | e. We have had major phone issues here with Fairpoint and now and on a different phone system. g. ? |
| 13 | b. This town should have trash pick-up. Buxton and Hollis do! |
| 14 | a. I would rather have my property burn and loose everything than call these people. c. Does anyone in Standish like being a public servant, they don't act it. g. They would probably be okay if the people administering them would look at how something could be done, not how to stop it. h. expensive i. Where? |
| 15 | b. The recent issue with worker over salvage metal is ridiculous. All low level jobs have some perks! Let him live! g. I think we're on track to correct some antiquated ordinances and zoning regulations |
| 16 | b. We hire ws but they dont offer any recycling. d. DSC w/ Standish tel is not as reliable as it should be. e. this is very expensive monopoly. f. compared to other communities, these taxes aren't that unreasonable. but don't raise them! g. we've had no problem. h. hmmm. Standish owns more waterfront than any other Sebago community and yet our children cannot swim in it anywhere. |
| 17 | b. Best of my knowledge, I Can use it. f. Think they are a little high. |
| 18 | a. I think the town over emphasizes and over equips for these services. b. Inconsistencies in admission to transfer station d. Limited and incomplete information on town website, inconsistencies from one board to another e. When are we going to have reasonable phone rates g. Zoning and other land use ordinances are a means for the town to limit property owners rights and are not business friendly |